

**GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Pricelist**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage, a menu-driven database system. The INTERNET Address for GSA Advantage is <http://www.GSAAdvantage.gov>.

**Schedule for Management, Organizational and Business
Improvement Services
Federal Supply Group 874 FSC Class: 8742
Contract No. GS-10F-0174J**

**For more information on ordering from Federal Supply Schedules, click on
the FSS Schedules button at <http://www.fss.gsa.gov>**

Contract Period: August 1, 2009 through July 31, 2014

Modification No.: PO-0011 – Effective Date August 1, 2009

Contractor:	George G. Sharp, Inc. 1501 Lee Highway Suite 301 Arlington, Virginia 22209-1109 22209-1109	Business Size: Large
	Telephone: 703-835-9997 e-Fax: 703-323-1769	Web Site: www.georgesharp.com
		DUNS Number: 96-1163763

Contract Administration:	Melvin H. Wylie	mwylic@ggsharp.com or
Authorized Negotiator:	David B. Odenwelder	dodenwelder@ggsharp.com

CUSTOMER INFORMATION

**874-1RC Consulting Services
874-2RC Facilitation Services
874-3RC Survey Services
874-7RC Program Integration and Project Management**

Labor Category	Hourly Rate Government Site	Daily Rate Government Site	Hourly Rate Contractor Site	Daily Rate Contractor Site
Senior Management Consultant	\$97.67	\$781.36	\$143.53	\$1,148.24
Program Manager	\$86.12	\$688.96	\$126.35	\$1,010.80
Senior Analyst	\$65.62	\$524.96	\$95.92	\$767.36
Analyst	\$53.99	\$431.92	\$78.92	\$631.36
Junior Analyst	\$48.03	\$384.24	\$69.78	\$558.24
Information Management Specialist	\$47.68	\$381.44	\$69.21	\$553.68
Communications Specialist	\$35.46	\$283.68	\$51.05	\$408.40
Senior Administrative Assistant	\$61.81	\$494.48	\$90.16	\$721.28
Administrative Assistant	\$32.70	\$261.60	\$47.32	\$378.56
Data Technician/Data Entry	\$22.04	\$176.32	\$31.44	\$251.52
PRICES SHOWN HEREIN ARE NET – DISCOUNT DEDUCTED PRICES REFLECT A 0.75% IFF				

LABOR CATEGORY DEFINITIONS

Senior Management Consultant

Education: Bachelors Degree in the functional area of engineering Discipline from an accredited college or university, or a Professional Engineer's license, or equivalent experience.

Experience: A minimum of 15 years of technical experience in the functional area or specific discipline; an advanced and comprehensive knowledge of methods, practices and technical disciplines; and, demonstrated capability to maintain an effective liaison with appropriate government personnel.

Program Manager

Education: Bachelors Degree in the functional area of engineering discipline from an accredited college or university, or a Professional Engineer's license, or equivalent experience.

Experience: A minimum of 10 years managing large projects which demonstrate the ability to supervise, manage, direct, oversee, and control a team of multi-disciplined personnel to accomplish programmatic and engineering tasks, estimate costs, and maintain an effective liaison with appropriate government personnel. 5 years of this experience should have been obtained working in a major government acquisition program.

Senior Analyst

Education: Bachelors Degree in Arts or Sciences from an accredited college or university, or a Professional Engineers license, or equivalent experience.

Experience: 10 years experience in analysis techniques required by the RFP

Analyst

Education: Bachelors Degree in Arts or Sciences from an accredited college or university, or equivalent experience.

Experience: 5 years experience in analysis techniques required by the RFP.

Junior Analyst

Education: Associates Degree in Arts or Sciences or equivalent experience.

Experience: One year's experience in analysis techniques required by the RFP. Equivalent experience may be substituted for an associate's degree, with two years experience equaling one year of college.

Information Management Specialist

Education: Bachelors Degree

Experience: 10 years experience with overall responsibility for design, acquisition, installation, security, performance and maintenance of Microsoft, Novel or related systems for Information management purposes; perform network planning and engineering functions; and provide analytical analysis for design and implementation of these systems.

Communications Specialist

Education: Associates Degree or Technical Training

Experience: 2 years experience designing and producing computer graphics and presentations in support of logistics and management programs.

Senior Administrative Assistant

Education: High School graduate or GED equivalent and advanced training.

Experience: 8 years experience as an Administrative Assistant on major engineering projects.

Administrative Assistant

Education: High School graduate or GED equivalent and advanced training.

Experience: 5 years experience as Administrative Assistant on major engineering projects.

Data Technician/Data Entry

Education: High School graduate or GED, or graduate of a data-entry trade school.

Experience: 2 years experience in common word processing and data management software.

Maximum Order Limitations:	\$1,000,000.00
Minimum Order:	\$300.00
Geographic Coverage (Delivery Area):	FOB Domestic Only
Point(s) of Production: (City, County, and State or foreign country)	Same as Contractor
Discount from list prices or statement of net price:	GSA Net prices (discounts already deducted) – See prices above
Quantity Discounts:	None
Prompt Payment Terms:	Net 30 days
Annotate if Government Commercial Credit Card is accepted:	Yes
Annotate if Government Commercial Credit Card above the micro-purchase Threshold is accepted:	Contact Contractor
Discount for payment by Government Commercial Credit Card:	None
Foreign Items (list items by Country of Origin):	None
Time of Delivery:	Specific delivery time will be negotiated on individual orders
FOB Point(s):	Destination
Ordering Address(es):	George G. Sharp, Inc. 1501 Lee Highway, Suite 301 Arlington, Virginia 22209-1109 Attn: Mr. Mel Wylie mwylic@ggsharp.com
Ordering Procedures:	For supplies and services, the Ordering Procedures, information on Blank Purchase Agreements (BPAs) are found In Federal Acquisition Regulation (FAR) 8.405-3
Payment Address(es):	George G. Sharp, Inc. 22 Cortlandt Street, 10 th Floor New York, New York 10007-3158 Attn: Mr. Al Seneca, (212) 732-2800

Warranty Provision:	Contractor's Standard Commercial Warranty
Terms and Conditions of Government Commercial Credit Card Acceptance:	Contact Contractor
DUNS:	96-1163763
Central Contractor Registration database:	Yes
Uncompensated Overtime:	Not Used